



Cooper Industries

Overview

Cooper Industries is a premier global manufacturer with seven operating divisions and thousands of well-known products that are used around the world every day. Founded in 1833, Cooper's sustained success is attributable to a constant focus on innovation and evolving business practices while maintaining the highest ethical standards and meeting customer needs. The company has seven operating divisions with leading market positions and world-class products and brands, including Bussmann electrical and electronic fuses; Crouse-Hinds and CEAG explosion-proof electrical equipment; Halo and Metalux lighting fixtures; and Kyle and McGraw-Edison power systems products. The company's high-quality products have earned leadership positions in their respective markets, and that leadership is sustained through unparalleled sales support and customer service.

With this broad range of products, Cooper supports customer needs for key long-term growth trends, including the global infrastructure buildout, the need to improve the reliability and productivity of the electric grid, the demand for more energy-efficient products, and the need for improved electrical safety. In 2011, 62 percent of total sales were to customers in the industrial and utility end-markets, and 40 percent of total sales were to customers outside the United States.

2011 Sales: \$5.4 billion

Number of Employees: 26,000+

- ▶ Founded in 1833
- ▶ Manufactures in 23 countries
- ▶ Sells products in more than 100 countries
- ▶ Over 140 locations worldwide

Divisions

Cooper Crouse-Hinds integrates a comprehensive line of electrical and instrumentation products with expert support, industry insights, and local availability to engineer safety and productivity in the most demanding industrial and commercial environments worldwide. Cooper Crouse-Hinds manufactures more than 100,000 products, including conduit and cable fittings; enclosures; plugs and receptacles; industrial lighting fixtures; signals and alarms; controls and electrical apparatus; commercial outlet boxes and hubs; and electronic components and protection equipment for process control—branded MTL Instruments Group. Cooper Crouse-Hinds products are sold worldwide and meet all local and international code requirements. They are used in general construction or in harsh and hazardous environments across the globe, performing to the highest standard of safety and reliability.

Divisions, continued ▶

Cooper B-Line is a global provider of innovative, labor-saving support systems and enclosure solutions for engineered facility subsystem applications. Cooper B-Line's products are used in a variety of settings for the commercial, industrial, utility and OEM markets.

Cooper Safety is a leading manufacturer of emergency lighting, security, fire detection and notification systems. Our well-known brands and products can be found in a variety of industrial, commercial and domestic settings providing protection to both life and property by offering fire and security detection, and escape route illumination in the event of an emergency.

Cooper Power Systems is a manufacturer of power delivery apparatus and solutions for global utility, commercial and industrial markets. The company maintains a portfolio of products and services required to transform, protect, connect and build out an electric power system. Smart apparatus integrated with enterprise-level software and secure communications enable customers to increase productivity, optimize asset efficiency, and improve system reliability. The company is a leading provider of grid-point solutions, including integrated volt/VAR control (IVVC); endpoint solutions, including advanced metering infrastructure (AMI) and demand response (DR); and engineering modeling software.

Cooper Bussmann is the industry leader in critical circuit protection, power management and electrical safety. The company is committed to the development, manufacturing and marketing of innovative circuit and power electronics protection and power management products for the industrial, consumer electronics, alternative energy and high reliability markets. The company provides leading brands, including Cooper Bussmann® circuit protection products, Coiltronics® magnetics, and OMNEX Trusted Wireless™ systems.

Cooper Lighting is a leading provider of world-class lighting fixtures and controls to commercial, industrial, retail, institutional, residential and utility markets. As lighting technologies have advanced over the years, Cooper Lighting has been at the forefront of the industry in helping businesses and communities leverage the latest technologies to improve efficiency, reduce costs, and enrich the quality of the environment.

Cooper Wiring Devices is a leading wiring device and interconnect manufacturer of innovative, reliable, high-quality solutions for industrial, commercial, residential, subsea, military and aerospace markets. A customer-centric focus on service, reliability and innovation drives the global growth of both the Interconnect and the Wiring Devices business units.